



# CNS OFFICERS' GUILD (Regd.)



Regd. under Society Act: Registration No. S-54400.

A-1/5 Shivaji Apartments, Sector -14, Rohini, New Delhi – 110 085, INDIA

E-mail: [cnsguild@rediffmail.com](mailto:cnsguild@rediffmail.com)

Website: [www.cnsguild.com](http://www.cnsguild.com)

Member: International Federation of Air Traffic Safety Electronics Associations

No. CNSOG/General/2010/

Dated: March 22, 2010

To

**Shri V P Agrawal,**  
**Chairman,**  
**Airports Authority of India,**  
Rajiv Gandhi Bhawan, Safdarjung Airport,  
New Delhi – 110 003

## **Sub: Incentive scheme for acquiring Professional/ additional Qualifications**

Sir,

AAI management has been encouraging the executives to improve their knowledge and professional competency through “Incentive scheme for acquiring Professional/ additional Qualifications”. This has motivated the executives and in return AAI has improved in the availability of Professional/ Higher Education human resource in the organization.

We have come to know that the Personal Department is now reviewing the Policy and proposing to give some lump sum amount instead of the one/ two increment(s) which is as per the present Scheme. Further it is also understood, the Scheme is being amended from back date i.e. 1<sup>st</sup> January 2007 with the proposal of recovery from those whom increment have already been granted on account of acquiring Professional/ additional Qualifications.

In such cases the review of Policy in any good organization should have been to increase the quantum of amount for acquiring Professional/ additional qualification to further motivate the employees. Thereby, increasing the number of professionally/ additionally qualified manpower, this in turn will improve the work performance of the organization/ institution.

**Hope your goodself will kindly intervene and see that the review of the Incentive scheme for acquiring Professional/ additional Qualifications may be improved upon by increasing the quantum of amount/ no. of increments for acquiring Professional/ additional qualification and not through onetime lump sum amount.**

Thanking you.

Yours sincerely,

(S. Kobiraj)  
General Secretary

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***Copy to:***

1. Mr. P Seth, Member (Ops.), AAI, New Delhi.
2. Mr. S C Chhatwal, Member (Fin.), AAI, New Delhi.
3. Mr. K K Jha, Member (P&A), AAI, New Delhi.
4. Mr. S Raheja, Member (Plg.), AAI, New Delhi.

(S. Kobiraj)  
General Secretary  
CNS Officers' Guild